

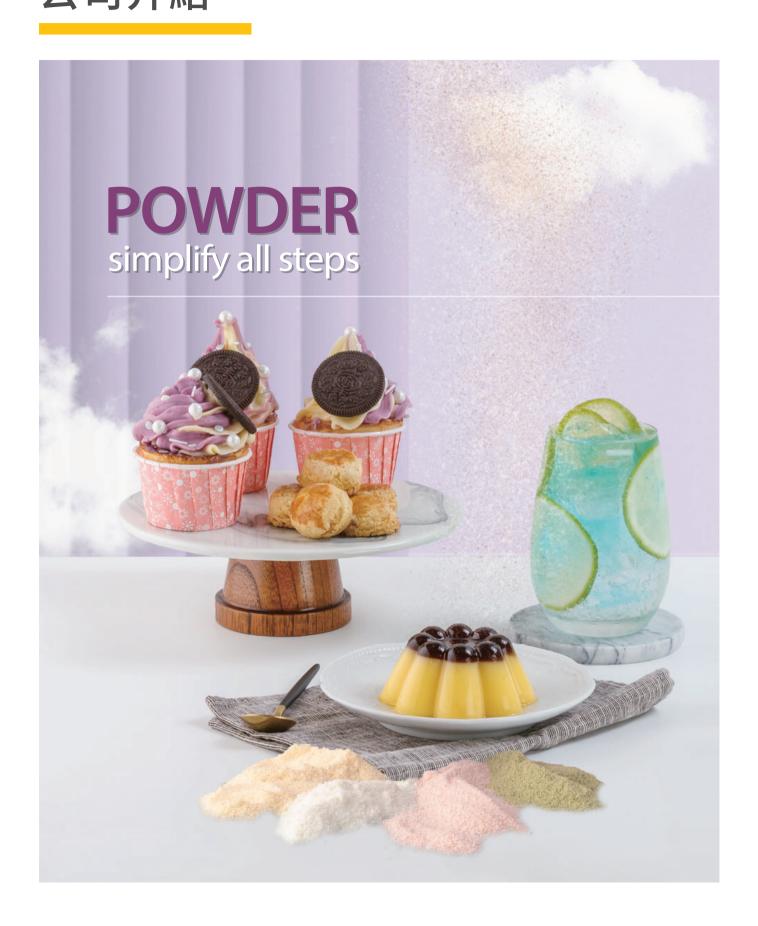


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Introduction & History 公司介紹



關於三得冠 About SIGNWIN

三得冠股份有限公司創立於 2002 年,以膠體產品研發起家,發展至今已然成為各式膠體應用、跨業合作、外貿出口、平台銷售為一體的粉體研發加工企業。

本公司秉持著追求創新、注重誠信、堅守品質的理念,研發出客戶期望的口感及味道,嚴格要求健康與美味,並以方便及高品質為原則,做出好操作且令人安心食用的預拌粉。

SignWin Food Company was established in 2002, started with the development of colloidal products. It has become a powder R&D processing enterprise integrating various colloid applications, cross-industry cooperation, international trading export and platform sales.

The company upholds the philosophy of pursuing innovation, paying attention to integrity and focus on quality, developing the delicious flavor and taste. Strictly demanding the principles of health, deliciousness, also based on convenience and high quality. To make pre-powder products which are not only easy to use but also safe to taste.

經歷

- 三得冠股份有限公司總經理
- 金鷹商圈 商圈長
- 國立屏東科技大學-實習專案 負責人
- 台灣泰一電氣資訊部 企劃主任

FXPERIENC

- General Manager of SignWin Food Enterprise Co., Ltd.
- President of Golden Eagle chamber of commerce
- Internship Project Leader of NPUST
- Planning Director of Taiwan Daiichi Electric Information Department





許紘耀



大事紀

History Timelines



創立品牌「蓓倪」營 業包,提供食品原 料行及批發零售商 Create the "BEINI" brand, distribute to wholesale retailers.

6月擴廠至新北市 深坑區

Relocated to Shenkeng District, New Taipei City in June.



創立品牌「活健」養 生飲品系列,專攻 無蔗糖及穀物飲品 Established "COVIGER" brand, specializing in sugar-free and nutritional cereal drinks.

參與馬來西亞展覽, 開拓穆斯林市場

Attend in Malaysian expo and expand to Muslim market.

BUREAU VERITAS
Certification

HACCP國際雙認證



率先取得國際清真 食品認證優化穆斯 林市場服務

Take the lead in obtaining international Halal food certification to optimize the market services of Muslim.



台湾名品博览台

股份有限公司 參與甘肅蘭州清真 名品展, 進軍大陸 市場

Chinese company name officially renamed. Participated in Lanzhou Halal Expo and expanded to China market.



經PCOI受訓合格認 證並取得FDA證號, 成功輸銷美國地區

Obtained PCQI qualification and FDA certificate number, and successfully exported to the US area.

蝦皮官方商城上線 更新鄧白氏認證、協 助處理輸銷美國 FSVP文件

Shoppe Official Store launched. Update D-U-N-S® Registered[™], assist in processing FSVP documents for export to the US.



台北南港國際食品展 Taipei Nangang International Food Exhibition

2016 2017 2005 2006 2007 2008 2009 2012 2018 2019 2014 2002 2011 2022



三瀛食品實業有限 研發複合膠體產品



丁果凍盒裝系列, 供應百貨賣場通路

擴展海外通路,與 香港團膳公司合作 提供每日午餐甜點

引進自動包裝機, 擴展產品規格

Expand dessert ingredients to Hong Kong

Introduce auto packag-

原料

market.

ing system.

首次參與國際食品 展覽,與馬來西亞 集團合作,研發糖 尿病患者及瘦身需 求者專用養生飲品

Participated in the international food expo, and develop specific drink for diabetes patients.



協助客戶調整配







企業文化

Corporate Culture



創新

跨部門合作,運用網路大數據,創造商機。

Innovation

Cross-departmental cooperation and the use of e-commerce big data to create more business opportunities.



責任心

做好的食品是我們的責任,持續產品資 訊透明政策,導入從生產端到出貨溯源 管理。

RESPONSIBILITY

It is our responsibility to make good and safe food. We will continue to implement the product information transparency policy and introduce traceability management from the production to the shipment.



同理心

心繫他人,願意傾聽並深入了解客戶訴求,營造認同感並追求永續經營。

EMPATHY

Caring for others, willing to listen and deeply understand customer demands, create a sense of identity and pursue sustainable management.



企業優勢

Corporate Advantages



產品

嚴選物料,無添加防腐劑

PRODUCT PROS

Strict selection of raw materials and no preservative.

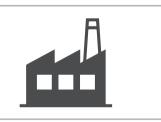


研發

OEM/ODM,數據研發,創造商機

R&D ADVANTAGES

OEM/ODM, using data R&D, to creat business opportunities.



工廠

自營工廠、供貨穩定、專業生產技術

FACTORY

Self-operated factory, stable output, professional production technology.



認證

榮獲多項國際食品認證,品質有保證

CERTIFICATION

Passed a number of international food certification, quality is guaranteed.



發貨

經銷多國、一站式整合發貨

SHIPMENT

Multi-country distribution, one-stop integrated delivery.



服務

產品應用教學、菜單設計輔導

SERVICE

Product consultation, menu design.

Customer & Service 客戶及服務項目



商談需求

三得冠細心地聆聽客戶需求,指導客戶應用預拌粉,並針對不同地區推薦適合的產品及配料。不僅提供各式中性偏甜的甜品原料,客製化包材、禮盒組、機器設備、器材等一應俱全,協助你完成一站式採購體驗。

NEGOTIATIONS

We carefully listens to customer needs, guides customers in the application of pre-mix powder, and recommends suitable products and ingredients for different regions. Not only do we provide all kinds of sweet dessert raw materials, but also customized packaging materials, bubble tea kit, machinery and equipment etc. to help you complete a one-stop shopping experience.

從原料到成品,一條龍服務

Let's Do Your Brand



代工 OEM/ODM



設備安排 Equipment Arrangement



禮盒組 Bubble Tea Kit



客製鋁袋包材 Customized Foil Bag



客製盒裝包材 Customized Box



客製PP袋包材 Customized PP Bag

我們也提供 We offer You



產品操作教學 Training Program



出口法規諮詢 Export Regulation Consultation



飲品搭配菜單 Create Unique Drinks



研發打樣

由專業食品研發及行銷團隊組成,以客戶需求為基礎找尋優質原物料,熟悉上百種原料特性,並掌握市場趨勢,製造出差異化且合理利潤的產品。不斷創新研發技術,建立全方位研發諮詢,並符合各國進口法規。

R&D SAMPLING

Composed of professional R&D talents and marketing teams, looking for high-quality raw materials based on customer needs, familiar with the characteristics of hundreds of raw materials, and grasping market trends to create different and reasonably profitable products. Continuously innovate R&D technology, establish a comprehensive consultation, and meet the import regulations of various countries.

經歷

- 三得冠股份有限公司副總經理
- 清真品保系統訓練員
- PCQI食品預防性控制人員
- 食品品保系統訓練員
- 國立屏東科技大學實習機構講師

EXPERIENCE

- Associate General Manager of SignWin Food Enterprise Co., Ltd.
- Halal Quality Assurance System Trainer
- PCQI Food Preventive Control Personnel
- Food Quality Assurance System Trainer
- Lecturer, Internship Institute, National Pingtung University of Science and Technology



確認訂單

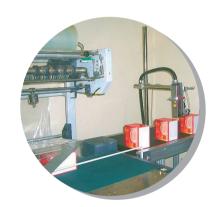
經樣品測試後,商討產品報價及產品最終配方,確認出貨產品標籤,即可發正式採 購訂單。

ORDER CONFIRMATION

After the sample test, finalize the product quotation and final product formula, confirm the shipping product label, and then official purchase order can be issued.













計畫生產

利用電商行銷力搭配歷史生產數據,將同性質的產品一次大量生產,減少損耗率,達到事半功倍的效果!

產量穩定,7日內出貨!

PLANNING PRODUCTION

We use E-commerce marketing with history production data, to mass-produce products of the same type at one time. Not only reduce the rate of production loss, but also achieve the twice effect!

The output is stable and shipped within 7 days!



品質管控

三得冠自有的品管團隊,會對原料進行隨機抽檢,成品更是每批檢驗,確保每批產品的品質、檢測數值都在我們的標準值中,讓客戶可以安心使用我們的產品。如客戶有特別需求,可協助安排第三方檢驗。因我們的客戶遍佈全球,工廠更是以符合FSSC 22000、ISO 22000及 HACCP 等國際食品安全管理系統建立。

QUALITY CONTROL

SIGNWIN has their own QC team, they would random sampling the ingredients and test every batch of final products, to ensure all final product had reach our standard and the best quality. If customer has special require, SIGNWIN would help to send the sample to third-party. Since our customers are all around the world, SIGNWIN factory are certified by international food safety management systems like FSSC 22000, ISO 22000, HACCP etc.















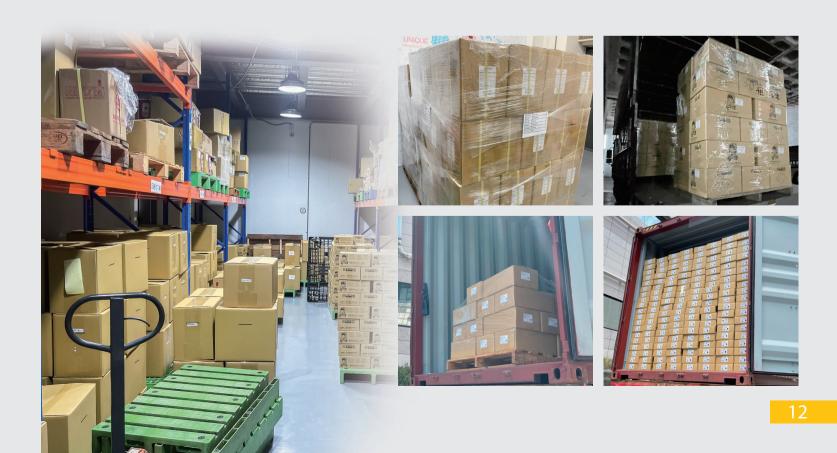


整合出貨

在出貨前,如客戶需要安排併櫃等事宜時,我們會與供應商聯繫,安排送貨、疊櫃, 讓客戶簡單輕鬆完成頭程物流。在出貨後,我們會因應客戶清關需求,提供 COA、 MSDS、切結書等文件,加快清關時間。

INTEGRATING SHIPMENTS

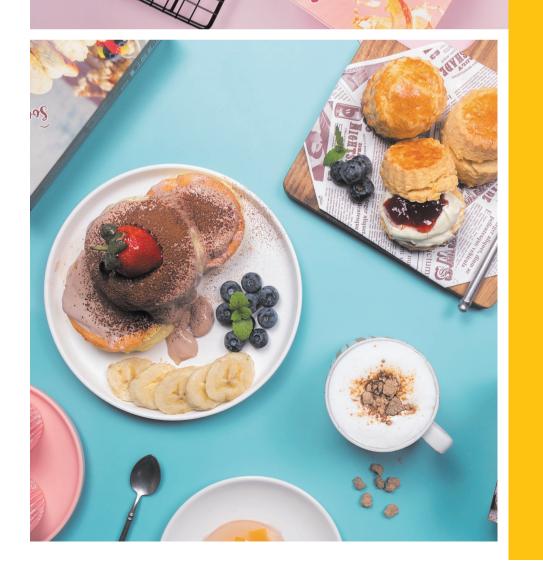
If there any LCL require, we would contact with the supplier and arrange the shipping and stuffing which simplify the logistic process. According to clearance require, we would provide COA, MSDS, manufacturer declaration etc. to speed up the clearance process.



Product Introduction 產品介紹







SIGNWIN Brand

品牌

系列

從原料、生產到出貨,每個環節均嚴格把關,專業的研發實力,提供客製化服務,滿足客戶需求。

From raw materials, production to shipment, every point is strictly checked. With professional R&I strength and providing ODM/C EM service to meet the client needs.







杏仁豆腐 Almond Tofu 100g



鮮奶酪 Milk Cotta 100g



花生奶酪 Peanuts Cotta 100g



 經典焦糖布丁 Classical Caramel Pudding 130g



抹茶布丁 Matcha Pudding 100g



芒果布丁 Mango Pudding 100g



巧克力布丁 Chocolate Pudding 100g



草莓布丁 Strawberry Pudding 100g



水蜜桃果凍 Peach Jelly 100g



仙草凍 Grass Jelly 60g



檸檬愛玉凍 Lemon Jelly 100g



荔枝凍 Lychee Jelly 100g



咖啡凍 Coffee Jelly 100g



茉莉綠茶凍 Green Tea Jelly 100g



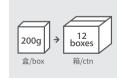
愛玉凍 Aiyu Jelly 100g



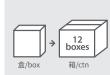
水晶果凍 Crystal Jelly 200g



蒟蒻果凍 Konjac Jelly 200g

















經典奶茶

English

Milk Tea

360g



白桃烏龍茶 Peach Oolong Tea 200g



黑糖奶茶 Brown Sugar Milk Tea 200g

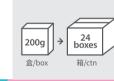


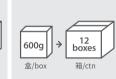


抹綠奶茶 Matcha Milk Tea 360g











美式鬆餅 Waffle Mix 600g



日式麻糬鬆餅 Mochi Waffle Mix 600g



美式煎餅 Pancake Mix 600g



杯子蛋糕 Cupcake Mix 200g



卡士達 Custard 200g



日式舒芙蕾鬆餅 Soufflé Pancake Mix 200g



司康 Scone Mix 200g





杏仁豆腐 Almond Tofu 1000g



鮮奶酪 Milk Cotta 1000g



雞蛋風味布丁 Egg Flavored Pudding 1000g



芒果布丁 Mango Pudding 1000g



抹茶布丁 Matcha Pudding 1000g



草莓布丁 Strawberry Pudding 1000g



巧克力布丁 Chocolate Pudding 1000g



仙草凍 Grass Jelly 1000g



咖啡凍 Coffee Jelly 1000g



荔枝凍 Lychee Jelly 1000g



水蜜桃果凍 Peach Jelly 1000g



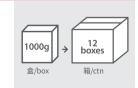
茉莉綠茶凍 Jasmine Green Tea Jelly 1000g



水晶果凍 Crystal Jelly 1000g



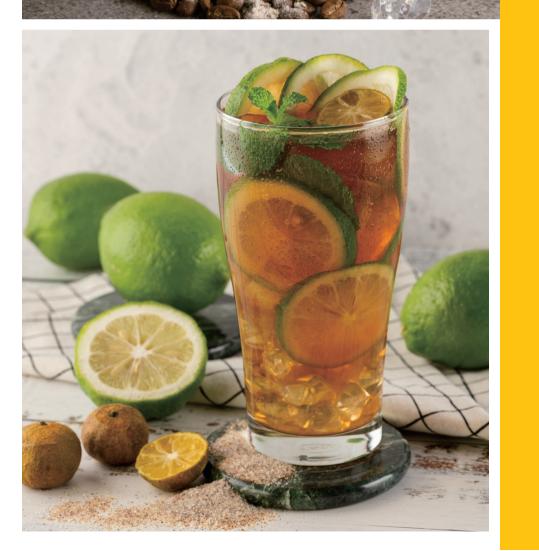
蒟蒻果凍 Konjac Jelly 1000g











Beverage Powder Series

飲品

系列

口味創新又獨特,可任意 變化成各式飲品菜單,滿 足求新求變的國內外市 場。

The variety beverage menu with innovative and unique flavors to meet the domestic and foreign markets.



























摩卡咖啡 Mocha Coffee



哈密瓜 Honeydew



荔枝 Lychee



香蕉 Banana



椰香 Coconut



西瓜 Watermelon



優格 Yogurt



藍莓 Blueberry



杏仁 Almond



香草 Vanilla



草莓 Strawberry



客製化口味 Customized













Oreo Cookies & Cream



泰式 Thai Tea



可可亞 Chocolate

芋香 Taro(Yam) 北海道 Hokkaido

玫瑰 Rose

薰衣草伯爵 Lavender Earl Grey

杏仁牛奶 Almond Bubble Tea

芒果牛奶 Mango Bubble Tea

椰香牛奶 Coconut Bubble Tea 哈密瓜牛奶

Honeydew Bubble Tea

草莓牛奶

Strawberry Bubble Tea











果茶粉 Fruit Tea Powder







Strawberry Mint Ice Tea

荔枝茉莉綠茶 Lychee Jasmine Green Tea

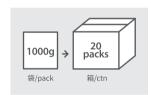
檸檬紅茶 Lemon Black Tea

芒果綠茶 Mango Green Tea

百香綠茶 Passion Fruit Green Tea











原味豆漿 Soy Milk

錫蘭紅茶 Ceylon Black Tea

伯爵紅茶 Earl Grey Black Tea

三合一咖啡 3in1 Coffee

摩卡咖啡 Mocha Coffee 卡布奇諾咖啡 Cappuccino Coffee

麥芽巧克力 Malt Flavored Chocolate

印度拉拉茶 Chai Latte

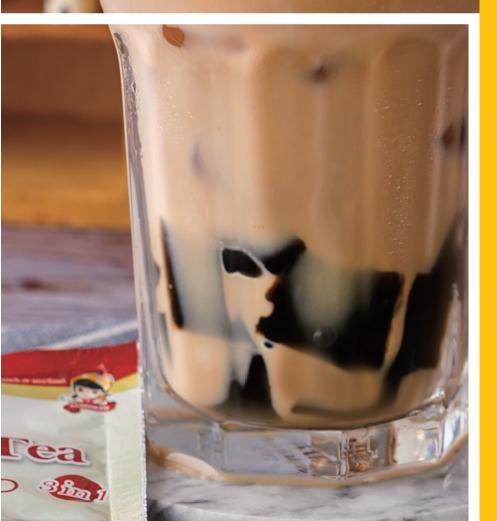
香草抹茶拿鐵 Vanilla Matcha Latte

奶精粉

Non-dairy Creamer







Powder **Series**

系列

不僅提供客製化果凍粉、 爆爆珠,想的到的配料應 有盡有,是想要開店的您











紫芋頭 Purple Taro



₩ 抹茶 Matcha



紫薯 Purple Yam



₩ 黄金地瓜 **Sweet Potato**



烤布蕾風味 Cream Brulee



芒果 Mango



黑糖 **Brown Sugar**







奶蓋粉 Milk Foam Powder







₩ 提拉米蘇 Tiramisu

流沙 Salted Egg 優格 Yogurt

芒果 Mango

巧克力 Chocolate 卡布奇諾 Cappuccino

原味 Original

抹茶 Matcha

客製化口味 Customized





珍珠粉圓 **Tapioca Pearls**













粉圓粉

Tapioca Pearls Powder





芒果

荔枝

Lychee

Mango







芋頭 Taro(Yam)

客製化口味

Customized

草莓 Strawberry







爆爆珠、晶球、椰果條、糖漿 **Other Topping**







糖漿類 Syrup

黑糖寒天晶球 **Brown Sugar** Cystal Jelly Balls

其他 Others













紫地瓜圓 黑糖粉粿 Purple Sweet Potato QQ

牛奶麻糬 Milk Mochi **Brown Sugar Jelly Cake**





布丁豆花粉 **Tofu Pudding Powder**





牛奶

Milk





草莓 Strawberry

抹茶 Matcha

巧克力 Chocolate



杏仁 Almond

> 客製化口味 Customized





其他凍粉 **Other Jelly Powder**



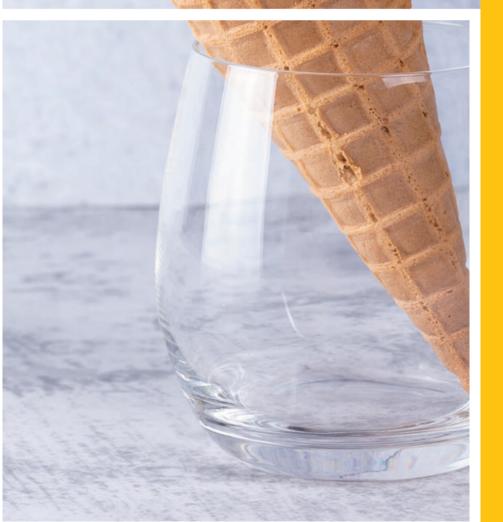






抹茶 Matcha 客製化口味 Customized



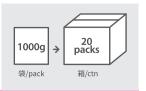


Cool **Treats** Powder 冰品

包粉、1 杯水就能享受最透心涼的冰品饗宴。



霜淇淋粉 Soft Ice Cre **Soft Ice Cream Powder**



香草 Vanilla

抹茶

₩ 芒果

※ 黑椰子 **Black Coconut**

₩ 烏龍茶 Oolong Tea

基底 Base

巧克力 Chocolate

草莓 Strawberry

芋香 Taro(Yam) 芝麻 Sesame 哈密瓜 Honeydew

鳳梨 Pineapple

奶茶 Milk Tea

黑糖奶茶 Brown Sugar Milk Tea

泰式奶茶 Thai Tea

焦糖瑪奇朵 **Caramel Macchiato**

優格 Yogurt

紫薯

Purple Potato

豆漿 Soy Milk

客製化口味 Customized





冰淇淋粉 Hard Ice Cr Hard Ice Cream Powder





草莓 Strawberry

芒果 Mango

客製化口味 Customized

香草 🚺

Vanilla



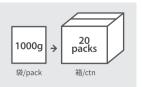








→ 冰棒粉→ Popsicle Powder











基底 Base

抹茶 Matcha

荔枝 Lychee

奶茶 Milk Tea

香草 Vanilla 草莓 Strawberry 西瓜 Watermelon 芋香 Taro(Yam)

榴槤 咖啡 Coffee Durian

花生

Peanut

巧克力 Chocolate

青蘋果 Green Apple 客製化口味 Customized















巧克力 Chocolate

芋香 Taro(Yam)

芒果 Mango

花生 Peanut 抹茶 Matcha

哈密瓜 Honeydew



摩卡咖啡 Mocha Coffee

客製化口味 Customized



₩ 冰沙粉

Ice Blended Powder





草莓

荔枝

Lychee

哈密瓜

Honeydew

Strawberry



藍莓

芋香

Blueberry

Taro(Yam)

百香果

Passion Fruit











水蜜桃 Peach

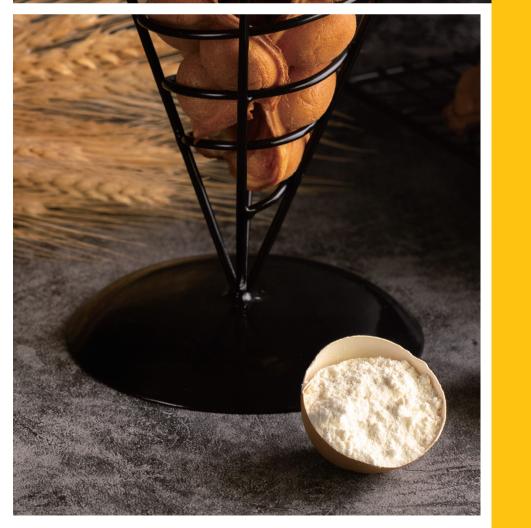
芒果 椰香 Mango Coconut

客製化口味 Customized



*** 茉莉綠茶 Jasmine Green Tea





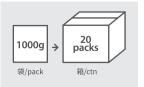
Pastry Mix Series 烘焙

系列

嚴選優質原料,讓您簡單 玩輕鬆做,征服各國經典 不敗的甜點。

Carefully selected high quality ingredients, making all kind o desserts by yourself with ease and zero failure.





香草 Vanilla

咖啡 客製化口味 Coffee Customized

抹茶

Matcha







原味 巧克力 Chocolate

抹茶 客製化口味 Matcha Customized







原味 抹茶 Original 抹茶

> 巧克力 客製化口味 Chocolate Customized





慕斯粉

Mousse Powder



香草 巧克力 Vanilla Chocolate

咖啡 客製化口味 Coffee Customized







抹茶粉 Matcha

紫地瓜粉 Purple Potato 防潮糖粉 Icing sugar 芋頭粉 Taro(Yam)

竹碳粉 焦糖粉 Charcoal Caramel

草莓粉 芒果粉 Strawberry Mango

杏仁粉 可可粉 Almond Cocoa













美式鬆餅粉 Waffle Mix



Pancake Mix

日式舒芙蕾鬆餅粉 Soufflé Pancake Mix 原味卡士達粉 Custard Powder

美式煎餅粉

雞蛋糕粉 Egg Pancakes Powder 杯子蛋糕粉 Cupcake Mix

糖霜餅乾粉 Icing Cookie Powder 鯛魚燒粉 Taiyaki Powder

車輪餅粉 Wheel Pies Powder 麻糬鬆餅粉 Mochi Waffle Powder

章魚燒粉 Japanese Takoyaki Powder 草莓灑粉 Strawberry Flavor Glaze Donut Powder





















Equipment Series

器材

系列

跨業合作、提供各式門店 包材、設備,機台使用教 學等,完善售後服務。

Cross-industry cooperation, providing all kinds of store supply packaging materials, equipmenter, customized packaging and after-sales service.



器具 Equipment

茶桶珍珠勺奶精勺雪克杯Tea BucketTapioca StrainerMeasurement SpoonShaker Cup

雪花冰杯 杯子蛋糕模 PP 飲料杯 -500ml PP 飲料杯 -700ml Plastic Snow Ice Cup Cupcake Mould PP plastic cup-500ml PP plastic cup-700ml

PP 杯蓋紙吸管布丁模具 (燈泡/奶瓶)盤子 / 湯匙Cup LidsPaper StrawsPudding Mould (Bulb/Bottles)Store supply Plates/Spoon (Bulb/Bottles)



粉圓機雪花冰刨冰機封膜機冰沙機(冰沙、奶蓋)Tapioca Making MachineShaver MachineSealing MachineIce blended Blender

雪花冰磚機 果糖定量機 Ice Block Making Machine Frutose Dispenser











Only Three Steps To Be Professional

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三得冠股份有限公司 Signwin Food Enterprise Co., Ltd ☐ 1F., No. 8, Ln. 270, Sec. 3, Beishen Rd., Shenkeng Dist., New Taipei City 22205, Taiwan (R.O.C.) ☐ 886 2 2662 0586 ☐ 886 2 2662 4451 ☐ signwin@signwin.com.tw ☐ www.3winfood.com