

**SIGNWIN**

**LEADING  
POWDERED  
FOODS  
MANUFACTURER**



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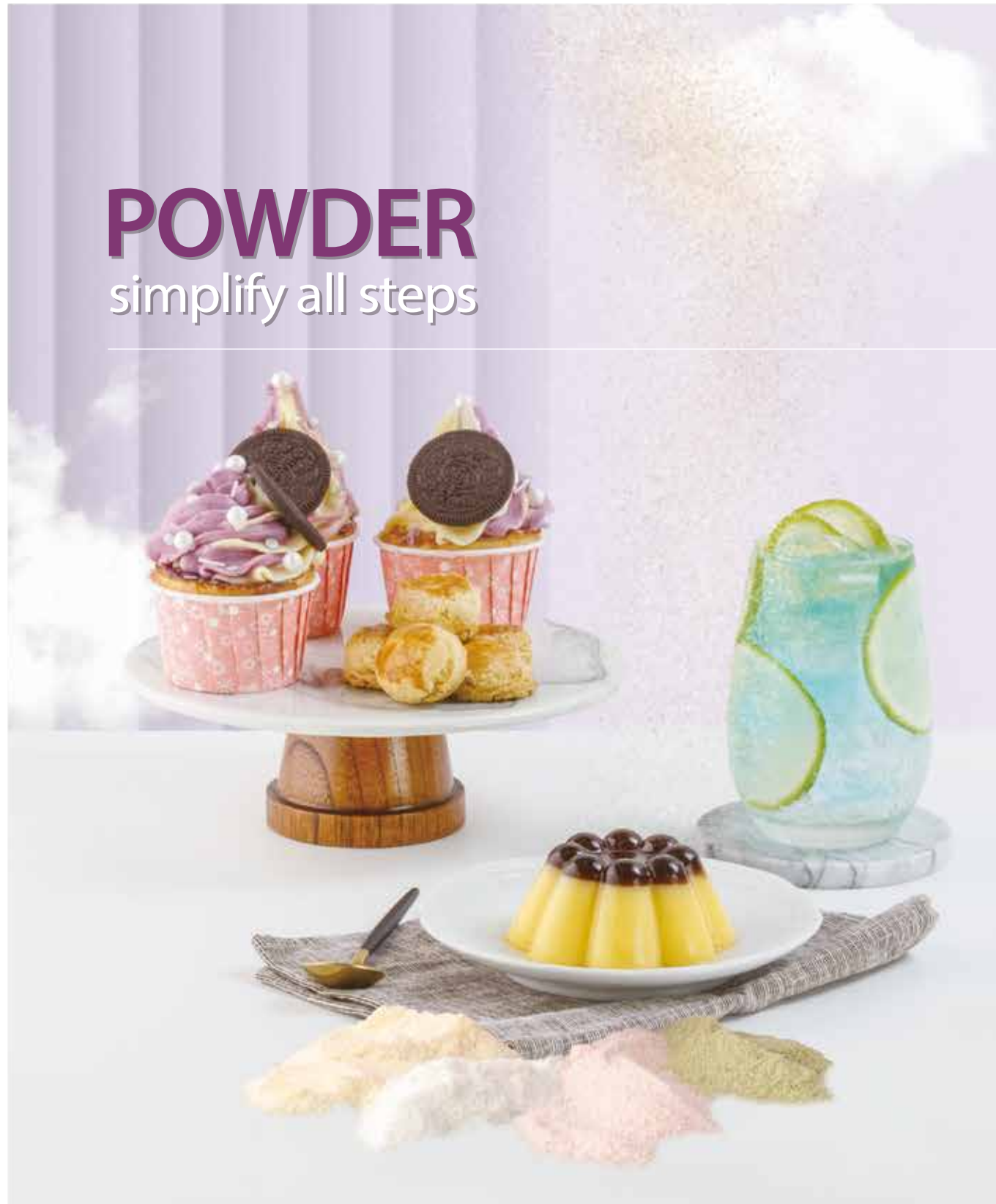
Equipment Series



# Introduction & History

## 公司介紹

**POWDER**  
simplify all steps



## 關於三得冠 About SIGNWIN

三得冠股份有限公司創立於 2002 年，以膠體產品研發起家，發展至今已然成為各式膠體應用、跨業合作、外貿出口、平台銷售為一體的粉體研發加工企業。

本公司秉持著追求創新、注重誠信、堅守品質的理念，研發出客戶期望的口感及味道，嚴格要求健康與美味，並以方便及高品質為原則，做出好操作且令人安心食用的預拌粉。

SignWin Food Company was established in 2002, started with the development of colloidal products. It has become a powder R&D processing enterprise integrating various colloid applications, cross-industry cooperation, international trading export and platform sales.

The company upholds the philosophy of pursuing innovation, paying attention to integrity and focus on quality, developing the delicious flavor and taste. Strictly demanding the principles of health, deliciousness, also based on convenience and high quality. To make pre-powder products which are not only easy to use but also safe to taste.

### 經歷

- 三得冠股份有限公司總經理
- 金鷹商圈 商圈長
- 國立屏東科技大學-實習專案 負責人
- 台灣泰一電氣資訊部 企劃主任

### EXPERIENCE

- General Manager of SignWin Food Enterprise Co., Ltd.
- President of Golden Eagle chamber of commerce
- Internship Project Leader of NPUST
- Planning Director of Taiwan Daiichi Electric Information Department

總經理

許松耀



# 大事紀

## History Timelines





## 企業文化 Corporate Culture



### 創新

跨部門合作，運用網路大數據，創造商機。

#### Innovation

Cross-departmental cooperation and the use of e-commerce big data to create more business opportunities.



### 責任心

做好的食品是我們的責任，持續產品資訊透明政策，導入從生產端到出貨溯源管理。

#### RESPONSIBILITY

It is our responsibility to make good and safe food. We will continue to implement the product information transparency policy and introduce traceability management from the production to the shipment.



### 同理心

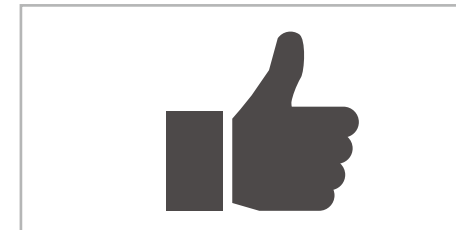
心繫他人，願意傾聽並深入了解客戶訴求，營造認同感並追求永續經營。

#### EMPATHY

Caring for others, willing to listen and deeply understand customer demands, create a sense of identity and pursue sustainable management.



## 企業優勢 Corporate Advantages



### 產品

嚴選物料，無添加防腐劑

#### PRODUCT PROS

Strict selection of raw materials and no preservative.

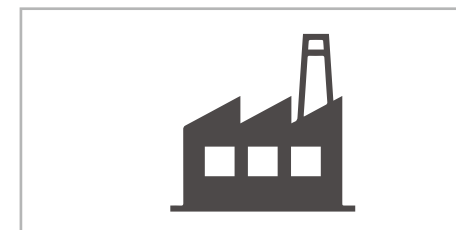


### 研發

OEM/ODM，數據研發，創造商機

#### R&D ADVANTAGES

OEM/ODM, using data R&D, to create business opportunities.



### 工廠

自營工廠、供貨穩定、專業生產技術

#### FACTORY

Self-operated factory, stable output, professional production technology.



### 認證

榮獲多項國際食品認證，品質有保證

#### CERTIFICATION

Passed a number of international food certification, quality is guaranteed.

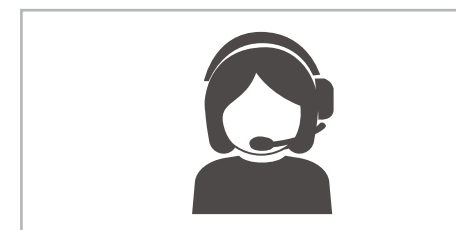


### 發貨

經銷多國、一站式整合發貨

#### SHIPMENT

Multi-country distribution, one-stop integrated delivery.



### 服務

產品應用教學、菜單設計輔導

#### SERVICE

Product consultation, menu design.

# Customer & Service

## 客戶及服務項目



### 商談需求

三得冠細心地聆聽客戶需求，指導客戶應用預拌粉，並針對不同地區推薦適合的產品及配料。不僅提供各式中性偏甜的甜品原料，客製化包材、禮盒組、機器設備、器材等一應俱全，協助你完成一站式採購體驗。

### NEGOTIATIONS

We carefully listens to customer needs, guides customers in the application of pre-mix powder, and recommends suitable products and ingredients for different regions. Not only do we provide all kinds of sweet dessert raw materials, but also customized packaging materials, bubble tea kit, machinery and equipment etc. to help you complete a one-stop shopping experience.

從原料到成品，一條龍服務  
Let's Do Your Brand



代工  
OEM/ODM



設備安排  
Equipment Arrangement



禮盒組  
Bubble Tea Kit



客製鋁袋包材  
Customized Foil Bag



客製盒裝包材  
Customized Box



客製PP袋包材  
Customized PP Bag

我們也提供 We offer You



產品操作教學  
Training Program



出口法規諮詢  
Export Regulation  
Consultation



飲品搭配菜單  
Create Unique Drinks





## 研發打樣

由專業食品研發及行銷團隊組成，以客戶需求為基礎找尋優質原物料，熟悉上百種原料特性，並掌握市場趨勢，製造出差異化且合理利潤的產品。不斷創新研發技術，建立全方位研發諮詢，並符合各國進口法規。

### R&D SAMPLING

Composed of professional R&D talents and marketing teams, looking for high-quality raw materials based on customer needs, familiar with the characteristics of hundreds of raw materials, and grasping market trends to create different and reasonably profitable products. Continuously innovate R&D technology, establish a comprehensive consultation, and meet the import regulations of various countries.

#### 經歷

- 三得冠股份有限公司副總經理
- 清真品保系統訓練員
- PCQI食品預防性控制人員
- 食品品保系統訓練員
- 國立屏東科技大學實習機構講師

#### EXPERIENCE

- Associate General Manager of SignWin Food Enterprise Co., Ltd.
- Halal Quality Assurance System Trainer
- PCQI Food Preventive Control Personnel
- Food Quality Assurance System Trainer
- Lecturer, Internship Institute, National Pingtung University of Science and Technology



副總經理

張淑惠



## 確認訂單

經樣品測試後，商討產品報價及產品最終配方，確認出貨產品標籤，即可發正式採購訂單。

### ORDER CONFIRMATION

After the sample test, finalize the product quotation and final product formula, confirm the shipping product label, and then official purchase order can be issued.



## 計畫生產

利用電商行銷力搭配歷史生產數據，將同性質的產品一次大量生產，減少損耗率，達到事半功倍的效果！  
產量穩定，7日內出貨！

### PLANNING PRODUCTION

We use E-commerce marketing with history production data, to mass-produce products of the same type at one time. Not only reduce the rate of production loss, but also achieve the twice effect!  
The output is stable and shipped within 7 days!



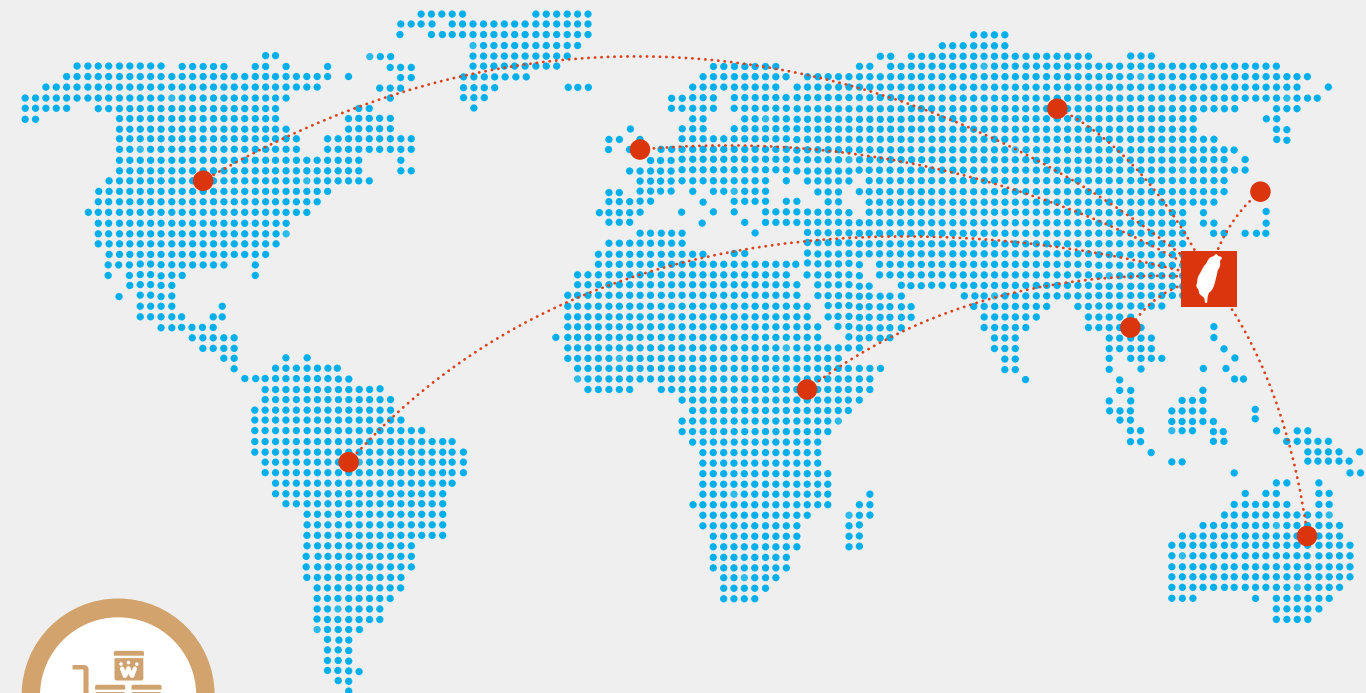


## 品質管控

三得冠自有的品管團隊，會對原料進行隨機抽檢，成品更是每批檢驗，確保每批產品的品質、檢測數值都在我們的標準值中，讓客戶可以安心使用我們的產品。如客戶有特別需求，可協助安排第三方檢驗。因我們的客戶遍佈全球，工廠更是以符合 FSSC 22000、ISO 22000 及 HACCP 等國際食品安全管理系統建立。

## QUALITY CONTROL

SIGNWIN has their own QC team, they would random sampling the ingredients and test every batch of final products, to ensure all final product had reach our standard and the best quality. If customer has special require, SIGNWIN would help to send the sample to third-party. Since our customers are all around the world, SIGNWIN factory are certified by international food safety management systems like FSSC 22000, ISO 22000, HACCP etc.



## 整合出貨

在出貨前，如客戶需要安排併櫃等事宜時，我們會與供應商聯繫，安排送貨、疊櫃，讓客戶簡單輕鬆完成頭程物流。在出貨後，我們會因應客戶清關需求，提供 COA、MSDS、切結書等文件，加快清關時間。

## INTEGRATING SHIPMENTS

If there any LCL require, we would contact with the supplier and arrange the shipping and stuffing which simplify the logistic process. According to clearance require, we would provide COA, MSDS, manufacturer declaration etc. to speed up the clearance process.





# Product Introduction

## 產品介紹

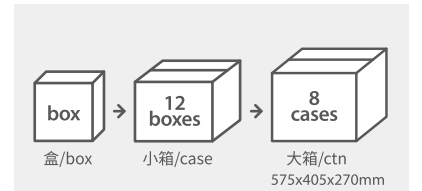


## SIGNWIN Brand 品牌 系列

從原料、生產到出貨，每個環節均嚴格把關，專業的研發實力，提供客製化服務，滿足客戶需求。

From raw materials, production to shipment, every point is strictly checked. With professional R&D strength and providing ODM/O-EM service to meet the clients needs.

## 布丁果凍粉 Pudding & Jelly Powder



杏仁豆腐  
Almond  
Tofu  
100g



鮮奶酪  
Milk  
Cotta  
100g



花生奶酪  
Peanuts  
Cotta  
100g



經典焦糖布丁  
Classical Caramel  
Pudding  
130g



抹茶布丁  
Matcha  
Pudding  
100g



芒果布丁  
Mango  
Pudding  
100g



巧克力布丁  
Chocolate  
Pudding  
100g



草莓布丁  
Strawberry  
Pudding  
100g



水蜜桃果凍  
Peach  
Jelly  
100g



仙草凍  
Grass  
Jelly  
60g



檸檬愛玉凍  
Lemon  
Jelly  
100g



荔枝凍  
Lychee  
Jelly  
100g



咖啡凍  
Coffee  
Jelly  
100g



茉莉綠茶凍  
Green Tea  
Jelly  
100g



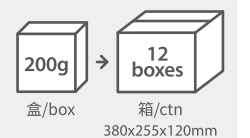
愛玉凍  
Aiyu  
Jelly  
100g



水晶果凍  
Crystal  
Jelly  
200g

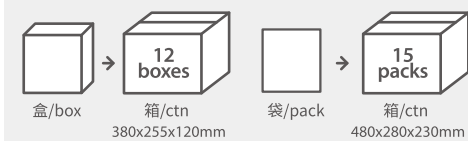


蒟蒻果凍  
Konjac  
Jelly  
200g

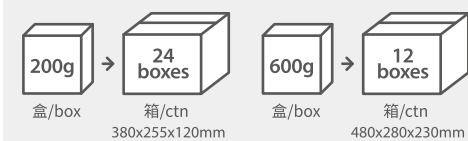




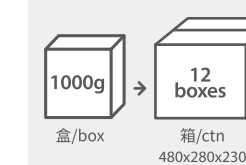
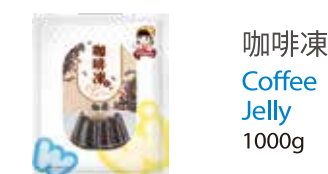
## 飲品粉 Beverage Powder



## 烘焙粉 Pastry Mix



## 營業用布丁果凍粉 Pudding & Jelly Powder For Business Packs







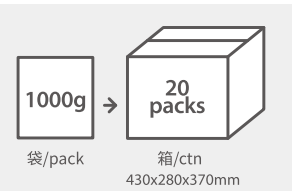
## Beverage Powder Series 飲品系列

口味創新又獨特，可任意變化成各式飲品菜單，滿足求新求變的國內外市場。

The variety beverage menu with innovative and unique flavors to meet the domestic and foreign markets.



調味粉  
Flavored Powder



芋頭  
Taro(Yam)



巧克力  
Chocolate



水蜜桃  
Peach



抹茶  
Matcha



芒果  
Mango



摩卡咖啡  
Mocha Coffee



哈密瓜  
Honeydew



荔枝  
Lychee



香蕉  
Banana



椰香  
Coconut



西瓜  
Watermelon



優格  
Yogurt



藍莓  
Blueberry



杏仁  
Almond



香草  
Vanilla



草莓  
Strawberry



香檳  
Champagne



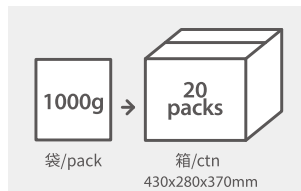
客製化口味  
Customized







## 奶茶粉 Milk Tea Powder



 英式奶茶  
English Milk Tea

 Oreo  
Cookies & Cream

 黑糖  
Brown Sugar

 泰式  
Thai Tea

 抹綠  
Matcha

可可亞  
Chocolate

芋頭  
Taro(Yam)

北海道  
Hokkaido

玫瑰  
Rose

薰衣草伯爵  
Lavender Earl Grey

杏仁牛奶  
Almond Bubble Tea

芒果牛奶  
Mango Bubble Tea

椰香牛奶  
Coconut Bubble Tea

哈密瓜牛奶  
Honeydew Bubble Tea

草莓牛奶  
Strawberry Bubble Tea

阿薩姆  
Assam

印度拉拉茶  
Chai Latte

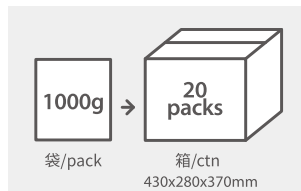
香草牛奶  
Vanilla Bubble Tea

鐵觀音  
Tieguanyin Tea

港式  
Hong Kong Style



## 果茶粉 Fruit Tea Powder



 白桃烏龍茶  
Peach Oolong Tea

檸檬紅茶  
Lemon Black Tea

芒果綠茶  
Mango Green Tea

百香綠茶  
Passion Fruit Green Tea

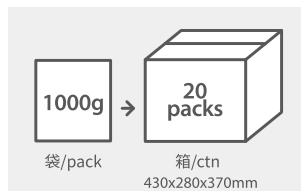
熱帶水果茶  
Tropical Fruit Tea

荔枝烏龍茶  
Lychee Oolong Tea

綜合莓果康普茶  
Mixed Berries Kombucha



## 其他類 Other Powder



 提拉米蘇咖啡  
Tiramisu Coffee

 原味豆漿  
Soy Milk

錫蘭紅茶  
Ceylon Black Tea

伯爵紅茶  
Earl Grey Black Tea

三合一咖啡  
3in1 Coffee

摩卡咖啡  
Mocha Coffee

卡布奇諾咖啡  
Cappuccino Coffee

麥芽巧克力  
Malt Flavored Chocolate

南瓜拿鐵  
Pumpkin Spice Latte

香草抹茶拿鐵  
Vanilla Matcha Latte

仙草粉  
Grass(Herbal) Jelly Powder

奶精粉  
Non-dairy Creamer







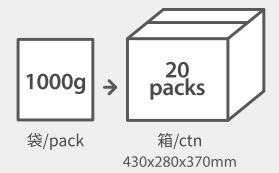
## Toppings Powder Series 配料系列

不僅提供客製化果凍粉、掛壁的糖漿到珍珠粉圓、爆爆珠，想的到的配料應有盡有，是想要開店的您不二選擇。

We provide not only customized jelly powder, walling syrup, tapioca pearls balls, popping boba, but also every toppings you can think of. It is the best choice for you who want to open a dessert store.



### 掛壁粉 Walling Powder



紫芋頭  
Purple Taro



黃金地瓜  
Sweet Potato



芒果  
Mango



黑糖  
Brown Sugar



蛋糕奶茶  
Cream Mousse



抹茶  
Matcha



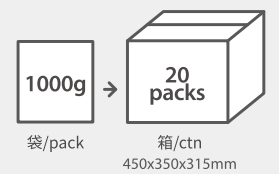
紫薯  
Purple Yam



烤布蕾風味  
Cream Brulee



### 奶蓋粉 Milk Foam Powder



原味  
Original

起司  
Cheese

提拉米蘇  
Tiramisu

海鹽  
Sea Salt

香草  
Vanilla

優格  
Yogurt

芒果  
Mango

巧克力  
Chocolate

卡布奇諾  
Cappuccino

抹茶  
Matcha

草莓  
Strawberry

客製化口味  
Customized





## 珍珠粉圓 Tapioca Pearls



珍珠粉圓  
Tapioca Pearls  
3kg

白玉珍珠  
White Jade Pearls  
3kg

即食珍珠  
Instant Tapioca Pearls  
50g



## 粉圓粉 Tapioca Pearls Powder



原味  
Original

黑糖  
Brown Sugar

抹茶  
Matcha

芒果  
Mango

芋頭  
Taro(Yam)

草莓  
Strawberry

荔枝  
Lychee

客製化口味  
Customized



## 爆爆珠、晶球、椰果條、糖漿 Other Topping

水果風味爆爆珠  
Fruity Popping Boba

寒天晶球  
Crystal Jelly Balls

彩虹椰果條  
Rainbow Coconut Jelly

糖漿類  
Syrup

黑糖寒天晶球  
Brown Sugar  
Crystal Jelly Balls

其他  
Others



## 其他配料粉 Other Powder



粉粿  
Jelly Cake

地瓜圓  
Sweet Potato QQ

芋圓  
Taro(Yam) QQ

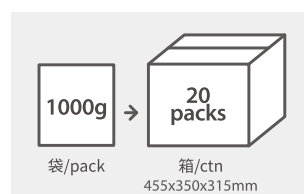
紫地瓜圓  
Purple Sweet Potato QQ

黑糖粉粿  
Brown Sugar Jelly Cake

牛奶麻糬  
Milk Mochi



## 布丁豆花粉 Tofu Pudding Powder



嫩豆花  
Soybean

雞蛋風味  
Egg Flavored

芒果  
Mango

草莓  
Strawberry

抹茶  
Matcha

杏仁  
Almond

牛奶  
Milk

巧克力  
Chocolate

客製化口味  
Customized



## 其他凍粉 Other Jelly Powder



阿薩姆紅茶  
Assam Black Tea

咖啡奶酪  
Coffee Milk Cotta

抹茶  
Matcha

客製化口味  
Customized







## Cool Treats Powder 冰品 系列

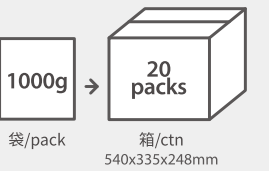
夏季的雪花冰、冬季的霜淇淋、飲料店的冰沙，1包粉、1杯水就能享受最透心涼的冰品饗宴。

Snow ice in summer, soft ice cream in winter, smoothies in bubble tea shop, above coolest ice feast comes from our one pack of powder with one glass of water.



霜淇淋粉

Soft Ice Cream Powder



香草  
Vanilla

抹茶  
Matcha

芒果  
Mango

黑椰子  
Black Coconut

烏龍茶  
Oolong Tea

基底  
Base

巧克力  
Chocolate

草莓  
Strawberry

芋香  
Taro(Yam)

芝麻  
Sesame

哈密瓜  
Honeydew

奶茶  
Milk Tea

黑糖奶茶  
Brown Sugar Milk Tea

泰式奶茶  
Thai Tea

優格  
Yogurt

豆漿  
Soy Milk

鳳梨  
Pineapple

紫薯  
Purple Potato

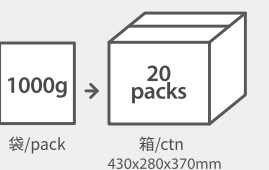
焦糖瑪奇朵  
Caramel Macchiato

客製化口味  
Customized



冰淇淋粉

Hard Ice Cream Powder



基底  
Base

香草  
Vanilla

草莓  
Strawberry

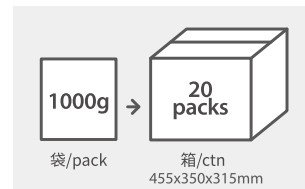
芒果  
Mango

客製化口味  
Customized





## 雪花冰粉 Snow Ice Powder



W 芒果  
Mango

W 哈密瓜  
Honeydew

W 椰香  
Coconut

W 牛奶  
Milk

基底  
Base

抹茶  
Matcha

荔枝  
Lychee

奶茶  
Milk Tea

香草  
Vanilla

草莓  
Strawberry

西瓜  
Watermelon

芋香  
Taro(Yam)

榴槤  
Durian

咖啡  
Coffee

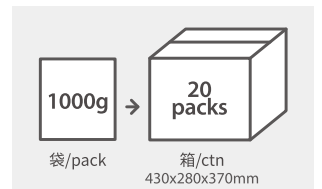
花生  
Peanut

巧克力  
Chocolate

青蘋果  
Green Apple

客製化口味  
Customized

## 冰棒粉 Popsicle Powder



W 荔枝  
Lychee

W 西瓜  
Watermelon

W 椰香  
Coconut

巧克力  
Chocolate

芋香  
Taro(Yam)

芒果  
Mango

花生  
Peanut

抹茶  
Matcha

哈密瓜  
Honeydew

摩卡咖啡  
Mocha Coffee

客製化口味  
Customized



## 冰沙粉 Ice Blended Powder



W 香草牛奶  
Vanilla

W 巧克力  
Chocolate

W 摩卡咖啡  
Mocha Coffee

W 茉莉綠茶  
Jasmine Green Tea

草莓  
Strawberry

藍莓  
Blueberry

抹茶  
Matcha

楊枝甘露  
Mango Pomelo Sago

荔枝  
Lychee

芋香  
Taro(Yam)

卡布奇諾  
Cappuccino

哈密瓜  
Honeydew

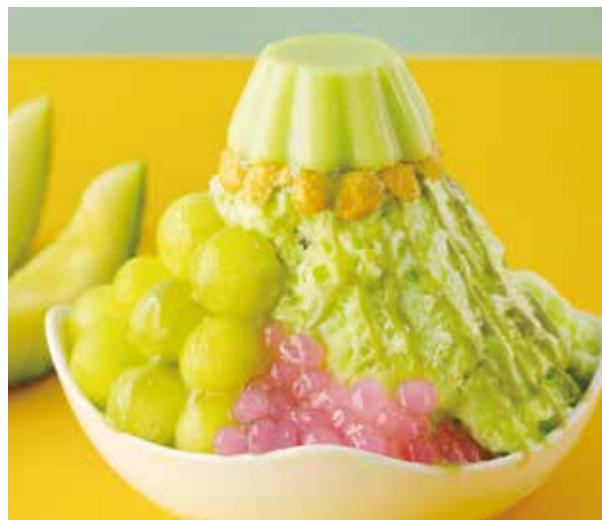
百香果  
Passion Fruit

水蜜桃  
Peach

芒果  
Mango

椰香  
Coconut

客製化口味  
Customized





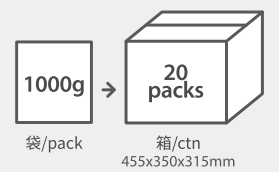


## Pastry Mix Series 烘焙系列

嚴選優質原料，讓您簡單玩輕鬆做，征服各國經典不敗的甜點。

Carefully selected high quality ingredients, making all kind of desserts by yourself with ease and zero failure.

### 鬆餅粉 Waffle Powder



香草  
Vanilla

抹茶  
Matcha

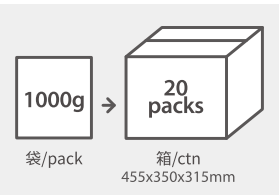
原味(無麩質)  
Original(Gluten free)



咖啡  
Coffee

客製化口味  
Customized

### 雞蛋仔粉 Bubble Waffle Powder



 原味  
Original

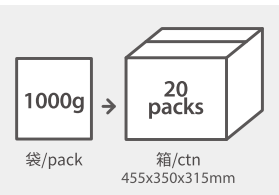
巧克力  
Chocolate

抹茶  
Matcha

客製化口味  
Customized



### 司康粉 Scone Mix



 原味  
Original

抹茶  
Matcha

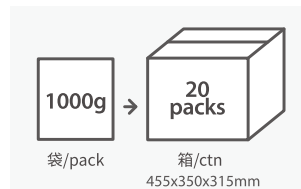
巧克力  
Chocolate

客製化口味  
Customized





## 慕斯粉 Mousse Powder



香草  
Vanilla

巧克力  
Chocolate

咖啡  
Coffee

客製化口味  
Customized



## 純粉 Pure Powder



抹茶粉  
Matcha

紫地瓜粉  
Purple Potato

防潮糖粉  
Icing sugar

芋頭粉  
Taro(Yam)

竹碳粉  
Charcoal

焦糖粉  
Caramel

草莓粉  
Strawberry

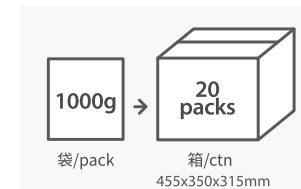
芒果粉  
Mango

杏仁粉  
Almond

可可粉  
Cocoa



## 其他烘焙 Other Powder



烤布蕾粉  
Crème Brûlée Powder

美式煎餅粉  
Pancake Mix

美式鬆餅粉  
Waffle Mix

麻糬甜甜圈粉(無麩質)  
Mochi Donut Powder (Gluten Free)

日式舒芙蕾鬆餅粉  
Soufflé Pancake Mix

原味卡士達粉  
Custard Powder

雞蛋糕粉  
Egg Pancakes Powder

杯子蛋糕粉  
Cupcake Mix

糖霜餅乾粉  
Icing Cookie Powder

鯛魚燒粉  
Taiyaki Powder

車輪餅粉  
Wheel Pies Powder

麻糬鬆餅粉(無麩質)  
Mochi Waffle Powder (Gluten Free)

章魚燒粉  
Japanese Takoyaki Powder

草莓灑粉  
Strawberry Flavor Glaze Donut Powder







## Equipment Series 器材系列

跨業合作、提供各式門店包材、設備，機台使用教學等，完善售後服務。

Cross-industry cooperation, providing all kinds of store supply, packaging materials, equipment etc. customized packaging and after-sales service.

## 器具 Equipment

茶桶  
Tea Bucket

珍珠勺  
Tapioca Strainer

奶精勺  
Measurement Spoon

雪克杯  
Shaker Cup

雪花冰杯  
Plastic Snow Ice Cup

杯子蛋糕模  
Cupcake Mould

PP 飲料杯 -500ml  
PP plastic cup-500ml

PP 飲料杯 -700ml  
PP plastic cup-700ml

PP 杯蓋  
Cup Lids

紙吸管  
Paper Straws

布丁模具 (燈泡 / 奶瓶)  
Pudding Mould  
(Bulb/Bottles)

盤子 / 湯匙  
Store supply Plates/Spoon

## 機器 Machinery

粉圓機  
Tapioca Making Machine

雪花冰刨冰機  
Shaver Machine

封膜機  
Sealing Machine

冰沙機(冰沙、奶蓋)  
Ice blended Blender

雪花冰磚機  
Ice Block Making Machine

果糖定量機  
Fructose Dispenser







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**三得冠股份有限公司**  
**Signwin Food Enterprise Co., Ltd**

📍 1F., No. 8, Ln. 270, Sec. 3, Beishen Rd., Shenkeng  
Dist., New Taipei City 22205, Taiwan (R.O.C.)  
☎ 886 2 2662 0586 ☎ 886 2 2662 4451  
✉ [signwin@signwin.com.tw](mailto:signwin@signwin.com.tw)  
🌐 [www.3winfood.com](http://www.3winfood.com)